

DSnews
default servicing | in print and online

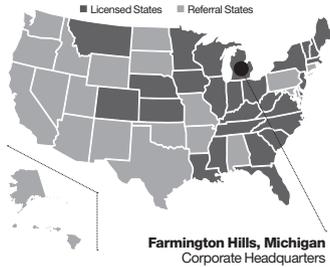
BEST IN TITLE

Default Title Directory

In the default servicing and REO sectors, time is always of the essence, and communication is vital. Obtaining clear title and preparing for closing are critical steps both in the foreclosure process and in selling an REO. Thus finding a trusted title agency that can handle any unexpected hurdles along the way is key.

We present some of the top title agencies serving the REO and default servicing industry. Many of these agencies have served the industry throughout the housing crisis and the harrowing and hectic years that followed. They have not only the expertise but also the resolve to handle even the most challenging transactions.

ATA National Title Group



Farmington Hills, Michigan
Corporate Headquarters

KEY PERSONNEL

William Robinson, Jr.
President

P.J. Ruokis
VP of Sales

Heather Moldovan
COO National Settlement Services

Kurt Bishop
EVP National Lender Services

Jamie Novakowski
Director National Relocation Services

STAFFING

» 423 employees

BUSINESS LINES, SERVICES, AND PRODUCTS

- » Default/REO
- » Title curative
- » Vendor management
- » Lender services
- » Relocation services
- » Residential
- » Commercial

REGULATORY COMPLIANCE:

- » SOC 1 type II certification, Best Practices, ALTA certification



CORPORATE DETAILS: 31440 Northwestern Highway, Suite 100, Farmington Hills, MI 48334 | 248.594.3839 | pruokis@atatitle.com | ATATitle.com

COMPANY DESCRIPTION: ATA National Title Group is a full-service title insurance agency providing comprehensive title and settlement services to companies and individuals involved in real estate transactions. It is licensed to issue title insurance in 28 states and, through partnering relationships, offers title and settlement services in all 50 states. It additionally maintains 43 offices, staffed by 423 employees, located throughout the states of Michigan, Ohio, Indiana, and Illinois. ATA brands also include: Greco Title Agency; Midstate Title Agency; Seaver Title Agency; and Talon Title Agency. For more information, please visit ATATitle.com

COMPANY HISTORY: Founded in 1999, ATA was initially created to provide centralized title searches, insurance, and settlement services to lenders and investors engaged in managing defaulted mortgage secured loans. In an effort to diversify its business base, ATA acquired the operations or branches of over 15 companies located in the Illinois, Indiana, Ohio, and Michigan markets. In 2008 it acquired the bulk of the operations of the former Midstate Title Company and its newly formed Midstate Title Agency subsidiary services customers throughout mid and western Michigan. In 2009 ATA acquired the assets of the former Philip R. Seaver Title Company, and in 2010, it acquired the assets of the former Philip F. Greco Title Company, two of the largest and most widely respected title insurance agencies in the Midwest. ATA's Seaver Title and Greco Title units now service customers seamlessly throughout southeastern Michigan. In 2012, ATA acquired the assets of the former Talon Title Agency of Central Ohio, Inc. and in 2013, formed Attorneys Title Agency of Indiana, LLC. Both of these additions enable ATA to service customers in the Ohio and Indiana markets. In 2014 it opened an office in Tinley Park, a suburb of Chicago. That diversification, however, never changed ATA's core competency—providing superlative centralized services at a single point of entry to support its lender customer group.

To further that mission, ATA has rolled out its National Lender Services Division (NLS) to leverage the experience and expertise of its one stop default service group. Through direct operations or vendor partnerships, NLS can provide a full array of refinance, default, and title curative services throughout the country. This combination of Midwestern-based direct operations and national service components comprises the ATA National Title Group.

KEY FEATURES/BENEFITS: The accomplished staff at ATA National Title Group have successfully handled thousands of transactions. They are experienced, understand the title business, and are proud of their ability to apply that experience on behalf of their clients.

Recognizing that customer service and satisfaction will always be the principal objective, they have structured the company to best accommodate those goals. Their large staff, and multi-office locations, allow them to offer a remarkable depth of service, and they constantly emphasize timely, responsive, and accurate support and attention.

TELL YOUR STORY: What sets you apart from your competitors? Size and financial strength; commitment to excellence; and unparalleled experience in servicing REO, commercial, conventional residential, and all other types of real estate transactions. ATA National Title Group is an ideal partner for anyone seeking a premier national title, curative, and settlement service solution.

WHAT ADDED VALUE DO YOU BRING TO YOUR CLIENTS?

ATA's ongoing commitment to exceed industry standards for compliance and the ability to provide customized solutions to fit our client's needs. What are the keys to your success? ATA National Title Group's team of talented and experienced professionals focus on fulfilling one overriding goal: an ongoing commitment to helping ATA clients grow their businesses, and a pledge to work closely with every client to determine the best way to add maximum value to the professional relationship. The agency's core values are centered on a profound respect for the industry, for its clients and for ATA employees. While customers are drawn to ATA's well-earned reputation for experienced personal service, the agency's stability, reliability and financial strength are appealing assets. ATA's ability to maintain its strong market foothold—and continue a steady growth pattern—is a promising indicator of long-term strength and stability.

WHAT INDUSTRY AWARDS, ACCOLADES, AND MILESTONES HAS YOUR BUSINESS ACHIEVED?

Freddie Mac excellence in Title and Closing, VRM Premier Vendor (multi-year), Detroit Free Press Best places to work, Fidelity National Title Circle of Excellence, Stewart Title Foundation of Excellence and Pacesetter Awards.

